

M&A and Private Equity

Many companies use strategic mergers and acquisitions to grow their market share, expand their operations and diversify their holdings. It requires both legal finesse and rapid execution to facilitate these challenging transactions, while at the same time accessing and leveraging capital.

Offering the experience of a large firm combined with the flexibility and personal attention of a mid-sized firm, Pryor Cashman advises on tactical business acquisitions and dispositions and negotiates transactions on a global scale. With particular focus on middle-market companies and their investors, our M&A and Private Equity practice helps clients achieve growth and success through smart strategic planning.

What We Do

Our M&A and Private Equity practice works with domestic and international companies, from startups to Fortune 500 corporations to financial institutions and investment funds, including venture capital and private equity. Many of our clients come from emerging and high-growth industries, such as energy, software, technology, advertising, fashion, medical supplies and life sciences. We incorporate guidance from our acclaimed Intellectual Property Group to assess how a client's IP ownership and licensing rights, joint research efforts and other contractual arrangements should be valued and handled in transactions.

Our lawyers are experienced with negotiated and contested transactions and all types of business combinations, including joint ventures, strategic alliances, collaborative arrangements, equity purchases, asset purchases, unsolicited leveraged buyouts, spinoffs, recapitalizations, PIPEs and restructurings, going-private efforts, tender offers and proxy fights.

We counsel clients on the many issues that arise when acquiring, structuring and managing businesses, including financing, tax issues and corporate governance. When clients need to raise capital, we arrange connections with private equity investors seeking opportunities. Additionally, we offer counsel regarding regulatory and antitrust considerations to ensure transactions execute as planned. We also help effectuate a smooth post-M&A business integration to ensure our client derives the maximum value from the deal.

Supporting Clients with Strategic and Innovative Counsel

As part of our work on public and private company acquisitions, buyouts, divestitures, minority investments and other M&A transactions, we provide guidance on structuring considerations, related-party rules, special committee obligations, takeover bids and hostile takeover defenses, securities regulation and tax structuring, as well as handle litigation.

Pryor Cashman M&A and Private Equity attorneys provide strategic and innovative counsel to support M&A transactions, and we assist with disclosure and financial reporting obligations and shareholder relations. Additionally, we address issues such as [executive compensation and employee benefits: [link](#)], [labor and employment: [link](#)], [real estate: [link](#)], [securities and corporate finance: [link](#)], [tax: [link](#)]

International Deals

Cross-border acquisitions present special concerns due to differing legal and regulatory standards, including employee rights and tax obligations. Our membership in Interlaw, a worldwide network of independent law firms, ensures that we conduct and structure cross-border transactions with a nuanced understanding of the commercial, transactional and regulatory law particular to a jurisdiction.

Our M&A team's international experience includes involvement in many deals in Germany, China and the European Union. For example, we advised a German biotech company on the U.S. aspects of its acquisition of a California-based high-speed microchip creator. We also represented a large China-based software and information services company in connection with its acquisition of a leading U.S.-based technology consulting firm.