

Protected Growth Strategies

HSBC Webinar Series



Important Notice

These materials are deemed to be institutional communications within the meaning of FINRA Rule 2210 and as such may not be distributed to any retail investors.

Our Current Market

Increased volatility, rising rate concerns, geopolitical events...

Are your clients:

- Concerned about today's turbulent market environment?
- Seeking protection against potential market downturns?
- Cautious of remaining invested...but don't want to miss a move higher?

Protected Growth – the HSBC Solution

Introducing HSBC Protected Growth Investments: Buffered Notes

- Exposure to upside gains in the market
- A defined measure of downside protection, or "Buffer"
- Help Manage Risk & Stay Invested

Buffered Market-Linked Notes

The Time Might Be Right To Consider Them Now

- Bear & bull markets
- Challenging to predict trends
- "Buffer," or protect, against a market decline



Chart Source: Bloomberg L.P. (9/28/2015)

What Are Buffered Notes?

- 2 to 5 year investments issued and backed by HSBC
 - Credit Rating: A2 / A (Moody's / S&P)*
- Return at maturity based on the performance of the underlying asset**
- Downside cushion
- Typically linked to familiar broad-based equity indices & ETFs
 - S&P 500
 - Russell 2000
 - Euro Stoxx 50

^{*} Credit rating as of October 2015

^{**} Subject to credit issuer risk

Who Might Be Interested?

- Clients who want equity exposure but are worried about timing the market
- Equity investors who seek downside protection
- Opportunistic clients looking for tactical market opportunities and enhanced participation

The Two Types of Buffered Notes

Buffered *Uncapped* Market Participation Securities



Buffered *Accelerated* Market Participation Securities

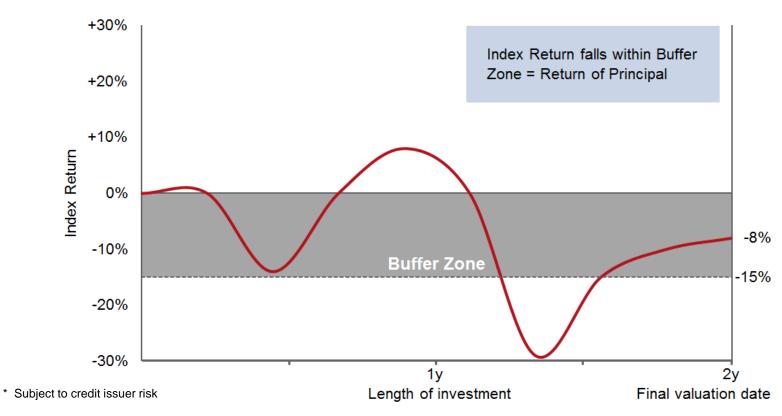


How Do Buffered Notes Work? Downside

Scenario I:

The price of the underlying index declines by an amount <u>less</u> than the buffered level:

- Buffer feature absorbs the loss
- Investors receive full principal back at maturity*

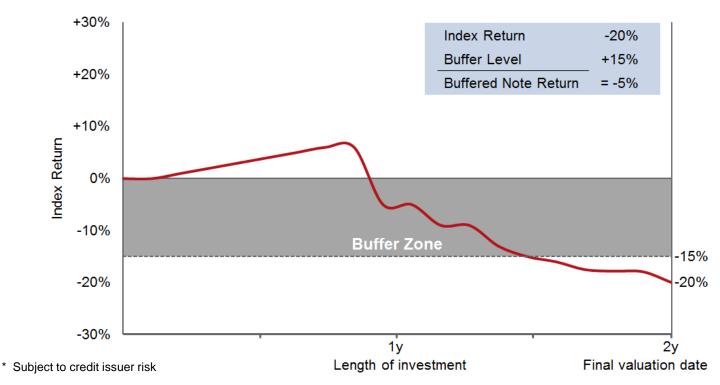


How Do Buffered Notes Work? Downside

Scenario II:

The price of the underlying index declines by an amount <u>more</u> than the buffered level:

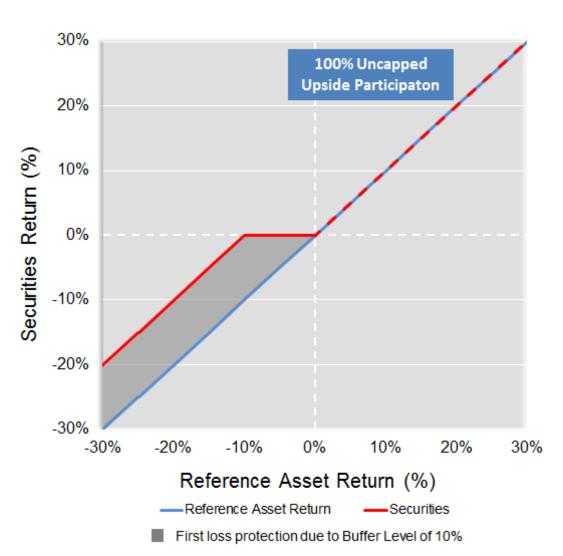
- Investors lose 1% for each % below the buffer
- For example: if the underlying index drops 20% and the buffer level is 15%, investors will be down 5%*



Buffered Uncapped Notes Payout

What happens when the underlying asset finishes **UP**?

 100% participation of the underlying price return with unlimited upside potential*



Subject to credit issuer risk

This example is for illustration purposes only.

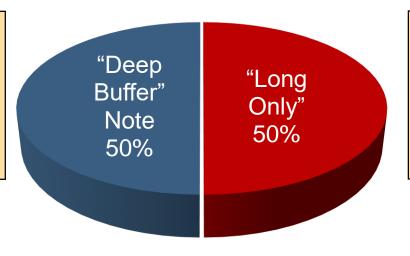
Protected Growth in Portfolios: Buffered Uncapped

Portfolio Return Scenario Analysis*

Limiting downside exposure to Large Cap Equity using a Deep Buffer Note

Buffered Uncapped

- Full upside on price return
- 20% deep buffer
- 4-year maturity



Large Cap Equity ETF / Index Fund

- Assume 2% dividend yield
- Full upside / full downside

At Maturity	Buffer Note Return	ETF Total Return * *	Portfolio Return
Benchmark = +30%	+30%	+38%	34%
Benchmark = -15%	0%	-7%	-3.5%
Benchmark = -30%	-10%	-22%	-16%

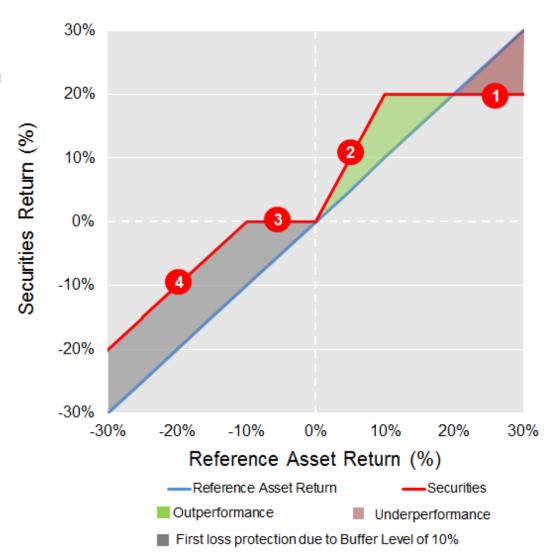
^{*} For illustrative purposes only. Not an investment recommendation. Subject to credit issuer risk

^{**} Total return assumes a 2% p.a. dividend

Buffered Accelerated Notes Payout

What happens when the underlying asset finishes **UP**?

- Accelerated return of [150-200]% to a maximum return level
- Shorter-dated, tactical approach



This example is for illustration purposes only. Actual issuances of Buffered AMPS may have different terms, including a lower upside participation rate or maximum return, resulting in different payout characteristics. Any payment at maturity is subject to the credit of HSBC USA Inc. Subject to credit issuer risk.

Protected Growth in Portfolios: Buffered Accelerated

Portfolio Return Scenario Analysis*

Limiting downside exposure to Large Cap Equity using a Buffered Accelerated Market Participation Note (BAMP)

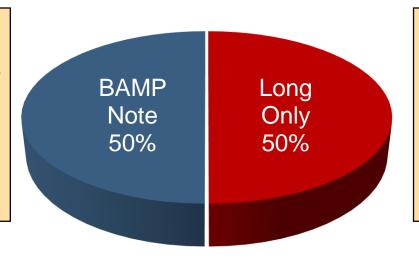
Buffered Accelerated

Upside participation: 200%

Max return: 20%

Buffer: 10%

2-year maturity



Large Cap Equity ETF / Index Fund

- Assume 2% dividend yield
- Full upside / full downside

At Maturity	BAMP Return	ETF Total Return **	Portfolio Return
Benchmark = +25%	+20%	+29%	24.5%
Benchmark = +10%	+20%	+14%	17%
Benchmark = -15%	-5%	-11%	-8%

^{*} For illustrative purposes only. Not an investment recommendation

^{**} Total return assumes a 2% p.a. dividend

Considerations

- Buffered notes don't offer dividends; direct investment in the underlying index might
- Buy-and-hold investments of tenors from 2-5 years
- Exposure to the credit risk of HSBC

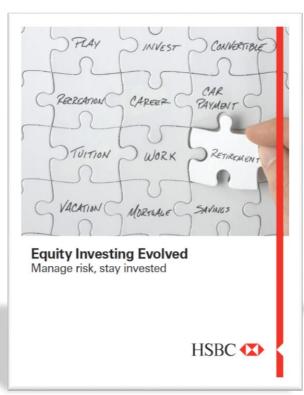
The Protected Growth Solution

- Track or potentially outperform the price return of the underlying equity index
- Add a measure of protection to mitigate downside swings
- Help your clients to manage risk and stay invested

Brochures & Materials

Approved for Client Distribution

Buffered Notes Brochure



HSBC: The Right Bank

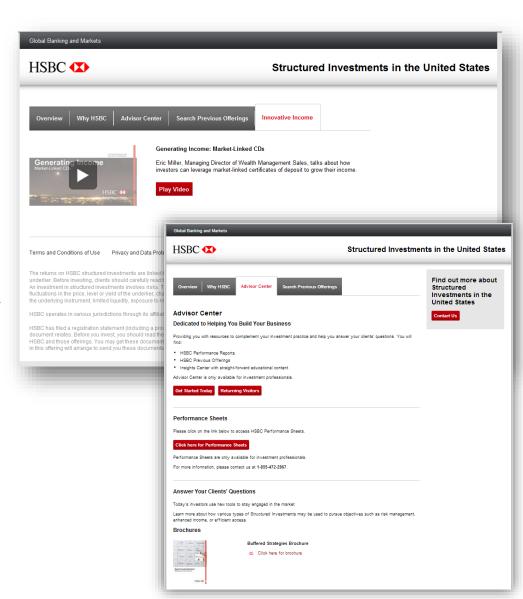


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HSBC Protected Growth Solutions

Thank You & Questions



Important Considerations and Disclaimers

- The return on most market-linked solutions (and in some cases the principal as well) is contingent on the performance of the reference asset and subject to
 variation. Market-linked products may pay more or less than a direct investment in the reference asset.
- There may not be an active secondary market for the market linked solutions.
- Tax treatment of structured products varies by product type and tax jurisdiction; investors should consult their tax advisor prior to investing.
- Some market linked solutions do not pay current income.
- Counterparty risk applies. Client should be comfortable with the credit risk of the issuer.
- Interim market values of the structured product may not reflect the full performance of the reference asset. Value will depend on other factors such as
 volatility, term structure of rates, time to maturity, etc.
- Investors must consider the tax implications of market-linked investments before investing

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